### TOWN OF NEW BALTIMORE, COUNT Y OF GREENE TOWN BOARD WORK MEETING

### APRIL 25, 2016 AGENDA

Please turn off all cell phones and electronic devices.

#### Pledge of Allegiance

#### **Presentation by Good Energy**

#### Reports

Supervisor

County Legislator

Town Clerk

• Approval of April 11, 2016 Town Board Regular Meeting Minutes

Tax Collector

Historian

Agriculture (Chair Irving/Member Briody)

Ag Fest Liaison (Member Irving)

Animal Control (Chair Ruso/Member Dellisanti)

Assessment (Chair Dellisanti/Member VanEtten)

Audit and Control Committee (Chair Ruso/Member Dellisanti)

 Resolution to Authorize Councilman Jeff Ruso to Attend the Association of Towns of the State of New York 16<sup>th</sup> Annual Finance Training School

Buildings & Grounds/Recycling (Chair Irving/Member Briody)

Building Inspector/Code Enforcement (Chair VanEtten/Member Briody)

Resolution to Cancel Verizon Cell Phone for the Code Enforcement Officer

Fire, EMS & Law Enforcement (Chair Dellisanti/Member VanEtten)

• Discussion of Facebook Page for Emergency Management and Town Events

Grants/Promotions/Economic Development (Chair Ruso/Member VanEtten)

Greene County EMS (Representative Dellisanti/Deputy Ruso)

Greene County Planning Board (Member Irving)

Highway (Chair Dellisanti/Member Ruso)

- Townwide Roadside Clean-Up Days
- Resolution to Transfer Funds Between Highway Fund Accounts

Insurance (Chair Ruso/Member Briody)

Personnel (Chair Ruso/Member Dellisanti)

 Resolution to Amend the Town Employee Handbook Regarding Carryover of Sick Time

Planning Board/Zoning Board of Appeals (Chair Irving/Member Ruso)

Seniors (Chair VanEtten/Member Irving)

Technology/Website (Chair Briody/Member VanEtten)

• Resolution to Authorize the Supervisor to Sign an Agreement for IT Services

Town Courts Liaison (Chair VanEtten/Member Briody)

Veterans and Memorials (Chair VanEtten/Member Irving)

Wastewater Treatment (Chair Irving/Member Briody)

• Resolution to Authorize Attendance of Part-Time Wastewater Treatment Plant Operator at the New York Rural Water Association Technical Conference

Youth, Parks and Recreation (Chair VanEtten/Member Dellisanti)

### **Public Comment Period/Community Events**

- April 27, 2016 Comprehensive Plan Meeting at 7 PM
- Townwide Roadside Cleanup Days April 30-May 1 and May 6-8. Sign up in the Town Clerk's Office or the Recycling Center
- May 4, 2016 Zoning Board of Appeals Meeting at 7:30 PM if Needed
- May 9, 2016 Town Board Regular Meeting at 7 PM
- May 12, 2016 Planning Board Meeting at 7 PM
- May 19, 2016 Friends of New Baltimore Recreation at 7 PM
- May 23, 2016 Town Board Work Meeting at 7 PM
- May 25, 2016 Comprehensive Plan Committee at 7 PM

- June 4-5, 2016 AgFest at VanEtten Farm
  June 15, 2016 Senior Committee Picnic at District 2 Park at Noon

### **Audit of Claims**

### Adjournment

\*\*\* Agenda Subject to Change\*\*\*

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# TOWN BOARD WORK MEETING TOWN HALL, 3809 COUNTY ROUTE 51, HANNACROIX, NY 12087 April 25, 2016 - Page 1

#### **OPENING OF REGULAR MEETING**

Supervisor Dellisanti opened the meeting at 7:00 PM and the Pledge of Allegiance was said. Also attending Deputy Supervisor Ruso, Councilmembers Irving and VanEtten, Town Clerk Finke, Tax Collector Jordan, and 3 members of the public who signed the attendance book. Absent: Councilman Briody and Highway Superintendent Jordan

**Supervisor Dellisanti:** We will have a presentation later this evening. The company is up in Cairo tonight; hopefully they'll be here by 7:30 PM. We will continue with our reports.

### Supervisor

The monthly financial reports for March were forwarded to all Board members. Has everyone had a chance to take a look at them? Councilmember Ruso made a Motion to accept the March financial reports, seconded by Councilmember VanEtten.

AYES: Dellisanti, Ruso, Irving, VanEtten

NAYS: ABSTAIN:

ABSENT: Briody

### Greene County EMS

The regular monthly meeting was held on April 19 at 5 PM in Cairo. There were 10 EMS calls in March for a total of 23 for the year and we had 75 calls for all of 2015. As of March 31, 2016, there is a projected year-end balance of \$270,000.

### County Legislator

County Legislator Linger reported April was a month full of activity at the legislative level. In addition to the regular committee meetings and the regular legislative meeting, I attended the Programming committee, and chaired the Functions committee meeting for the new Greene County Jail. These two committees are working diligently to bring the jail into the future and keep a tight schedule for 2016. These are the first two committees that have to get involved so that the rest of the committees know what they're building around. Next week we will start the Construction committee to go over the bids for the general contractors. I also attended the Countywide Ambulance Task Force meeting. As you know they went around to all the Towns and they did not receive much positive feedback, they didn't receive a substantial amount of negative feedback from their first draft, it was about 50%/50%, so they have begun to discuss what this system could now look like in the future. They will come back in the beginning of May with another meeting; part of the problem as well is getting into the budget times for everyone. So if they are going to do something, they've been advised that it needs to be relatively quick if they are going to do something at all and have it in effect for next year. That way the Towns would have budget numbers. The state's first round of broadband funding initiative garnered two separate bids for Greene County which is mostly the northern end which includes the Town of New Baltimore. They excluded sections that were served by Time Warner and Verizon, which is basically the south end of the County. They weren't even eligible for the first round. They did get two bids and they were fairly different from each other in respect to the amount of underserved and unserved customers that they were going to improve. Now we wait for the State. They've also said they want to do a second round, so if the first round doesn't happen, we may be able to get in through the second round. I was invited to the Eagle Scout Court for Zachary Girvin on April 17<sup>th</sup>. What a fantastic ceremony that was and I was able to present Zachary with a commendation in recognition of his accomplishment from the Greene County Legislature. What was it, Nick, only 21 in the State...

**Supervisor Dellisanti**: The Scouting program started in 1910 and in 1912 there were a total of 21 Eagle Scouts in the United States and 5 of the 21 came from the Rip Van Winkle Organization.

### Draft 5/9/16 Approved 5/23/16

# TOWN BOARD WORK MEETING TOWN HALL, 3809 COUNTY ROUTE 51, HANNACROIX, NY 12087 April 25, 2016 - Page 2

County Legislator Linger: Five were from this area; that was good to find out. The 2015 Annual Reports from the departments within Greene County Government are beginning to be posted to the county website if anyone is interested. It's entirety, whether it's financial or just the basics of what they're departments handled for the year 2015. Some of you may know, Gary Harvey, Superintendent of Highways for Greene County, will retire. His last day will be April 29th. Approved resolutions of note: - Bid awarded for the Greene County Household Hazardous Waste Collection Event, scheduled for 6/18/2016 at the Athens County Highway facility from 8 AM-12 PM and is determined by letter of last name; - Bid awarded for superstructure replacement and abutment repair to the Deans Mill Road bridge over the Hannacroix Creek, Town of New Baltimore. A. Colarusso and Son, Inc. was the low bidder, \$101,200. I stopped by the Highway Garage and let the Town Highway Superintendent know that was coming up in case he had work scheduled for that area. I don't have a schedule on it yet, that bid was just awarded. So now they'll have to meet with them and figure out a schedule from there. I don't believe, and I'm not sure how they're doing it, but it is not going to include any surface repair. I asked the question and I was told 'no it did not include surface repair.'

- Appointment of Robert VanValkenburg, our current Deputy Superintendent of Highways, to Superintendent of Highways and Director of Solid Waste, effective 4/30/2016. I'm sure you'll recall the report last year that our grant money was being given to other towns because no one was asking for it here. The Speenburgh grant that I was working on last month has been approved, and the check is in my possession. This is a grant that was submitted by the Greene County Outlaws, the travel baseball time that just redid the field over here in District 2 Park. It was a fairly significant grant and I was not sure how it would work out with the dollar amount and my new appointment. I spoke to a couple of Legislators that have been there for awhile, and I was able to get together will all 14 Legislators and have everyone agree to put in for this grant because it does include children from all over Greene County and they play on fields all over Greene County. Once the President of the Greene County Outlaws Travel Baseball Club returns from Colorado, I will meet with him to finalize the paperwork. We will have to finish the paperwork, but that is a \$5,000 grant for these kids. The limit for myself would be \$1,000 and that's \$4,000 coming back to our Town from all the Legislators chipping in toward it and it supports the kids that are here. In talking with the President of the organization, they've scheduled a round robin tournament for this field sometime in May or June. Teams coming in from Brooklyn, Binghamton, from out of state and they have them set up to stay right here at the Best Western. So they are going to stay here, they are going to eat here; it's going to bring money here, bring in sales tax to the County. So not only is this working on our part and making it look like a place where people want to come and do something, its going to bring money into the County as well and the Town so I was really happy to get this grant and bring some other money back to us that in the past has not come here. This is the second award I will present in just 4 months and I'd like to thank the entire legislature for helping to make this happen.

**Supervisor Dellisanti**: So it is fairly true that if you build it, they will come.

**County Legislator Linger**: I want to make sure we thank the entire Legislature for making this happen. It is a good thing for us.

**Supervisor Dellisanti**: We will write a letter from the Town and thank you very much.

### PRESENTATION BY GOODENERGY

**Supervisor Dellisanti** introduced Javier Barrios and Ed Carey from GoodEnergy to make a presentation.

**Ed Carey:** Thank you for having us tonight; we really appreciate it. I apologize if you are going to be hearing this for the third time.

**Supervisor Dellisanti:** It's an important presentation.

**Ed Carey:** My colleague and I, Javier, have literally been going all over the State, we've been up to Buffalo several times, we were just there Friday and came back and then we

### TOWN OF NEW BALTIMORE COUNTY OF GREENE TOWN BOARD WORK MEETING

Draft 5/9/16 Approved 5/23/16

### TOWN HALL, 3809 COUNTY ROUTE 51, HANNACROIX, NY 12087 April 25, 2016 - Page 3

were in the Capital District this morning and then we'll be up in the Adirondacks, Syracuse, and Downstate. We're here to talk about a new program that's coming out and is pretty good news in our world, pretty exciting. The Public Service Commission in the State has a program called Reforming Energy Vision, the REV Program. First I'd like to say a little bit about our company and then the REV Program. In the REV Program is an ordinance called Community Choice Aggregation (CCA), that's basically what we're here to present to you about. My name is Ed Carey and Javier Barrios and we work for a company called GoodEnergy. A little bit about myself is I've been in the Energy business for 25 years. Before that I was in City government in the City of New York, then I worked for Hess for awhile, and then I worked for my family, and Javier and I have been working together for over 12 years. We do all different forms of energy projects for large real estate, big block companies, but we do specialize in government. So as a company we probably manage over 700 different municipalities around the State. We have offices in Boston; we are headquartered in New York; Peoria, Illinois; Dallas; and there will be an office in California. So we are a National company, we're about 100 people firm. In Community Choice Aggregation you are basically as the residents as a whole you are basically going into the Cosco market, basically you are coming together as a whole, you are buying in bulk, and you are getting it at a discounted rate. That's the objective. The municipalities have been doing this for three years. Deregulation came to the State of New York in the early 1990's and large companies and municipalities, they've been doing it and benefitting for close to 20 years now. In the State of New York about 85-90% of the businesses and municipalities go to bid on their natural gas and electric, they buy power on the wholesale market. Residents is a complete 180°. I'd say 15% of the residents in the State of New York actually go out and buy power on their own. The average homes between 1,000-3,000 square feet, larger homes, the loads are so small. So we want people to come together and then you are buying power, like 30 million square feet not just for an individual. So you are buying numbers of scale, obviously with numbers of scale you will get a discount. Right now you have basically two choices, you buy from a utility. In the other states where we operate, that's on a fixed rate, the States of Illinois, New Jersey, Massachusetts, they usually buy their power in February and they institutionalize it in June, 12 consecutive months at a fixed rate, the best you can pay. In New York State you're on an index rate. Every single month it changes. They take the high, they take the low, so the median, that's your rate. If you go back to 2013-14-15, those were some of the coldest winters ever in history. Your power rates went through the roof. Everyone got crushed. Why we are coming here is not only are we offering you a discounted rate, but we are going to offer you a budget billing fixed rate. As everyone who has been out there, in the State of New York there's 156 ESCOs out there registered; it's the biggest market in the country. As we all know, the majority of those companies prey on the elderly, in my book they're sleezeballs. We want the Town of New Baltimore to come together with Catskill and all the other townships in Greene County to form a municipally-endorsed program. You are obviously going to get together, you're obviously going to get a discounted rate, but you're going to get together as a whole and that's what the state is requesting. They want municipalities to come together and form these fine aggregations. We've done this again in the State of Illinois, we are doing it currently in New Jersey. In the State of Illinois we 've done it over 200 times; it's on a voter referendum where they have to vote on it. We've renewed it three times and we haven't lost a customer. In total actuality, we've done this over 1,000 times. You are not a guinea pig. We understand how government works, everyone's obviously different, but the process is pretty much the same when you are going in and buying products. Just recently as of last week, the Public Service Commission, Audrey Zibelman, put out a new Order, a decision. This was just a pilot program in the County of Westchester, it was called Sustainable Westchester of which we are the lead advisor to. Sustainable Westchester is where 17 municipalities came together and they are getting a 10% discount from the utility. We think we can hopefully do better in Greene County, but now this is now for everyone. This coming Monday you are now legal, you can do this. It has now been opened up to the state.

**Javier Barrios:** For the first time that we met Supervisor we talked about some of the details we were trying to do. At the time before the Order was actually adopted, about a week ago, hot off the press, we were talking about letters of intent. The only way we could do it right now was to petition the PSC allowing the County or the specific municipality to implement this program assuming that they would allow for a petition

### TOWN OF NEW BALTIMORE COUNTY OF GREENE TOWN BOARD WORK MEETING TOWN HALL, 3809 COUNTY ROUTE 51, HANNACROIX, NY 12087

**April 25, 2016 - Page 4** 

**Approved 5/23/16** 

**Draft 5/9/16** 

like that to create another pilot program. So this is very exciting news, unprecedented in New York. New York has become the seventh state in the country to adopt this on a statewide basis. So we are very excited, it is now something that can be transacted on. Something that we can do it on. We are currently studying the implementation plan and the whole process of the Order, 72-page order which we are detailing now. We are reviewing and we're making sure we understand all of it. The good news is obviously we have been talking to the Public Service Commission and fortunately with our Letters of Intent, we had met with them the week prior and they confided in us and took some of our advice, but also shared with us that the Order was coming down. They didn't know exactly when it was going to get adopted or voted on, buy obviously that's good news that we now can move forward. So there's a few things that I'm going to go into, obviously Ed did a great job giving you the overview of what Community Choice Aggregation is, it's essentially economies of scale for residential customers who basically are this forgotten market. The residential residents market doesn't really have as many opportunities as commercial industrial and simply because large commercial and industrial-type suppliers that focus on that segment do not go after residential customers, do not service them. So now we've created, through a buying pool, this large transaction which we can now take advantage of and that's the whole point of Community Choice Aggregation. It works well in other states and so obviously New York wants to follow suit and learn from those other states and hopefully bring in that type of stimulus package of savings component. You will need to pass a Local Law and that's how it's expressed in the Order. Whatever you think a Local Law is whether it's a resolution or ordinance, that does have to happen. You do have to hire a consultant, not mandatory, but certainly somebody who knows how to run these programs. We have over 200 active CCA programs. Ed was mentioning our aggregations, we do a lot of public sector aggregations which incorporate Chambers of Commerce, municipal facilities; that's what we do, and that combines our municipal experience. Active presently ongoing Community Choice Aggregations, we have over 200 in Massachusetts and ongoing in New Jersey. We know how to run these; we're running them every day. We know the pitfalls; we have the experience. Back to my point about the Order and putting forth the resolution, you have to pass a resolution, you have to select a consultant, like us that was my point, and certainly run this and really certainly we have the commodity experience. We understand the markets, we've been around for 16 years, so we understand how the markets do work and how to buy on the futures market, at the wholesale market. What's important about this program, which is different than just buying a contract for your factory or for your manufacturing plants or your hotel, is that being that it's a very visible program. You really have to have a great outreach program. That's really critical is to have a succinct, simple message disclosing and informing residents about the benefits of the program and also the features and what it entails and how people can come in and out of the program. One of the things that you need to understand is that this is an opt-out program meaning that when you subscribe to let's say a magazine or some type of service, if you wanted to subscribe to it and sign a card that would be an opt-in form of subscribing. This is an opt-out. Everybody is included all at once at the very beginning all in one shot and then letters go out to every single resident explaining what the program's about and then they get a chance to opt-out. The Order specifies that in the first 30 days people can opt-out, but then subsequently after that you can pop out of that program whenever you want. There are no termination penalties. There's no fees to opt-out and based on what the market conditions are, there's going to be an easy way to come in. Obviously that's market- driven so if you can come back to the program from being out of the program, depends on where the market is at the time, but certainly it gives you contractually the flexibility to come out of the program to come back into the program.

**Ed Carey**: It is absolutely illegal for anyone that says 'I don't like this', you opt-out. Presently if a resident does sign with an ESCO and they take 12 or 24 or whatever the terms are that they choose and say 'I am selling my house' or they leave or something happens, they still have to pay that. There's a termination fee. For this, we actually don't have a written contract. You leave, I can't say you owe an extra \$100, you leave. Let's say a young couple comes in and buys a new home. I have to honor that price for them to come in. From the other townships, we only see about a 6% opt-out; so that's our risk. Our risk is basically we know that we are going to be 99.9% lower, we are the lowest price, because again we're 30 million square feet of buying power in the pools that we form. Individual household is only about let's say it's 2,000 square feet or whatever it is,

### TOWN OF NEW BALTIMORE COUNTY OF GREENE TOWN BOARD WORK MEETING

## TOWN BOARD WORK MEETING TOWN HALL, 3809 COUNTY ROUTE 51, HANNACROIX, NY 12087 April 25, 2016 - Page 5

**Draft 5/9/16** 

**Approved 5/23/16** 

I'm going to be the lower price. I feel very, very comfortable with that. Right now you are probably taking advantage of two options, you have the utility rate, the ESCO rate, and we are just the third option. And if someone does not like that, they can opt-out. There are no string attached saying you can come in on this or I can penalize you, it does not work that way, the State does not allow it. There are very strict rules saying 'how is this all operating.' For us we look at it as somewhat of a stimulus package to the Town. We look at it as basically a discounted rate. It's not major money, but collectively as a whole it is. The State of Illinois, every news article that's been written about us, we got involved in the State of Illinois and only about 15% of the State was doing it. Now in the State of Illinois it's 98% of the State is doing this and it's brought over \$500-plus million back into the State. Those are real numbers. Here it's basically in each household. You're looking at about \$150-\$200 savings per household, not a lot of money.

Supervisor Dellisanti: Per year?

**Ed Carey**: Per year, but collectively out of the whole, any type of stimulus program that usually works, that money will be spent within ten miles radius of the township.

**Javier Barrios**: That was a good point and back on the specifics of the program and how it works with an individual resident. One of the features is you have a single bill so you don't have to worry about calling a different number or getting two bills. In New York there's something called Purchase of Receivables, POR, which allows the utility to be the collector of fees and for the electric service and they settle arrears with the ESCO, that's the third party, so that allows for the energy services company to bill you. You have two components, you have your delivery charges which are regulated, those are not unregulated or deregulated, those are managed by the utility. So in Greene County you have three utilities - you have Central Hudson, you have NYSEG, and you have National Grid. So it's broken up that way. Those utilities continue to be your services company for your wires, any issues that you might have, any tree limbs that are down that need to be cut, any outages. You are going to be calling them, the same 800 number on the bill. The second portion of your bill is something called market supply or electricity supply. That's what fluctuates and that's what we're going to try to reduce. We're going to lower that price. So that makes up about 60-75% depending on what utility you're on. So most of your bill is your supply so you try to reduce that. And that will be your line item that's going to be reduced, so that's what we're looking to reduce. So you'll get the same bill, you don't have to worry about dealing with new companies. It's not like the Telephone Company or Cable Company that come and installs new systems or new wires and equipment; this is all very seamless. This is over 100 year-old infrastructure that's handled all behind the scenes. Again a great feature that nobody really has to worry about except for looking for the savings.

Ed Carey: The outreach program again with elected officials, someone loses their cat, their dryer gets broken, we know you have to deal with that. That's not your job. With this, every single person will be informed. If you proceed to go forth, the utility we will put basically a handheld card and literally place in everyone's utility bill. They will be receiving a hard copy of this. We'll also be putting an 800 number. We're also going to be putting a web address on your website, obviously with your permission. We have a marketing specialist in-house, a team of people that actually do this from town to town. They're going to be coming to you and they have a check list of basically every single question that's ever been asked regarding this subject and saying we just want to cover if there is multiple languages spoken in the Town, we will get it translated so they receive that. I don't know your billboard laws, but we'll rent billboards if they're in your Town, I didn't see any. We will be going to your local press, we will be going onto your radio, we will be going onto your local cable station.

**Supervisor Dellisanti:** You're already on cable tonight.

**Ed Carey**: Again those are our marketing money, that's our risk to get this out and inform people of this. The biggest scare obviously is people don't like change, our biggest comments 'are you forcing this,' why is this not an opt-in rather than an opt-out?' Because that's the way the law is written. It's only written for an opt-out, not opt-in to it. Basically as Javier is emphasizing, because this is a very large financial transaction, out

### TOWN OF NEW BALTIMORE COUNTY OF GREENE TOWN BOARD WORK MEETING

### Draft 5/9/16 Approved 5/23/16

### TOWN HALL, 3809 COUNTY ROUTE 51, HANNACROIX, NY 12087 April 25, 2016 - Page 6

of the 155 companies that are registered in New York, you're only going to see about five companies that can actually handle a deal this big. They are pretty much household names, Constellation Direct, Exempra, EDF. These are multi, multi-million dollar companies that actually don't look at this as a residential deal. They look at this as a commercial industrial deal because you're not bringing the average home which is 12-15,000 kwh power. You're bringing them 50 million kwh power. They are 'that makes sense now' and then they can structure a deal with them.

**Javier Barrios**: I think that now coming back to the process in regard to a Local Law, hiring a consultant. Obviously we have brought a Term of service for you to review, our Professional Services Agreement. We are going to leave that behind for your review and answer any questions with regard to your legal counsel. We want to start working on the implementation plan which would be the next step. What works for you is one very important piece of this service is that we do not get paid by the municipality. We're paid by the winning supplier and all the upfront costs with regard to the outreach marketing is all paid by our company. We take that risk. It makes sense for us because we have a formula that works and we have the ability to take that risk. It's one of those things that we're used to. Some people say it's too good to be true, but obviously it makes sense where we're going to take this to fruition and provide the savings and we again get paid our fully-disclosed fee from the winning supplier. So it really takes away the heavy burden from the municipality whether large or small. I know some of the larger municipalities may have a budget, but everybody is on a budget. In the municipal world it's always about trying to balance your budget. So this is a really nice thing where I think we have a right way to do this transaction for the municipality. It's worked time and time again. That's why we have it set up this way. That's why we don't have a situation where (unable to understand). If we can get off to the races, just simply after the Professional Services Agreement is signed off, obviously we have to create a resolution for that, and then subsequent resolutions for the Implementation Plan that needs to be processed. Data Requisition which I'm not going to go into because that's still very new right now, we are going to have to discuss it with utilities and how to require them providing the data for you as the Program Administrator. That's actually your designation; that's how the Order is written. You become the CC Administrator. There are fees to that so if the municipality were to do that on their own, in some cases you may have to pay for that. Being that you are working with us, we know how to imbed those fees. In many cases the winning suppliers pay for that up-front cost. It's not going to be a very large cost, but those are currently the way the Order is written.. Those are negotiated rates with utilities. So that's something that we are going to help you with. We have experience negotiating with utilities in other states so we know how to go back to the utilities and really try to minimize those costs as much as we can. There are fees. The way the present Order, the way it describes, it does allow utilities to make money on requisite data. We have to be careful making sure those match back out, but either way it's not a stumbling block. I think that's something that we can manage.

**Supervisor Dellisanti**: The term of the agreement, how far out can you go with an agreement for the residents?

**Ed Carey**: Right now we sign for 36 months contracts. They were coming off of 24; they liked it so much they went 36. Again, the terms are up to you.

**Supervisor Dellisanti**: That would be at a fixed rate for that period of time.

**Javier Barrios**: Yes, we've gone as far out as 48, looking at 48 months, but our longest terms usually is 24-36.

**Ed Carey**: When we come back we're going to give you a proposal with the terms.

**Councilmember VanEtten**: You said \$150-\$200 a year the residents would save approximately.

Javier Barrios: In our current models, that's what we're seeing in the aggregate.

### Draft 5/9/16 Approved 5/23/16

# TOWN BOARD WORK MEETING TOWN HALL, 3809 COUNTY ROUTE 51, HANNACROIX, NY 12087 April 25, 2016 - Page 7

**Councilmember VanEtten**: That would be for three months, but it's not guaranteed because you haven't actually negotiated a rate yet with Central Hudson.

**Javier Barrios**: The negotiation with Central Hudson is just for the Data Requisition, but the negotiation with regard to the rates is with the licensed ESCOs, the energy services company (unable to understand). We're actually going to set up an RFP and go out to proposal because not only do we go out and seek the best price, that's not going to be your lowest cost, it's because we know how to run this program and understand how to manage your constituency, your citizens and how to do the right marketing on their end and how to manage a CCA Program.

**Ed Carey**: When we come back with bids and the bid is not sufficient, again that's our risk. But we feel very confident in the numbers in putting New Baltimore into a pool with Catskill and all the other surrounding townships. We believe we can get a very significant number.

**Supervisor Dellisanti**: I know you've been talking to the other villages and towns, we had met at one of the Supervisor's breakfasts recently. How many do you have worked out so far?

**Ed Carey**: We haven't heard a single one say 'we're not doing this.' Every single person said it's a great idea. We've had Supervisor Dan Benoit, he has given us a Letter of Intent already. He signed up and he wants to move forward. We are talking to Mark Evans over in Coxsackie, he's been very, very positive.

Javier Barrios: Has our Term of Service already.

**Ed Carey:** Just from last week we were coming up here trying to promote the program and we're going to Albany and going up there and sitting down with Audrey Zibelman and Lou Ann Shurr, she's the Deputy for the Public Service Commission, and she was just like 'I get your comments, I can't say anything.' She said the date is April 20<sup>th</sup> and we'll see what happens. We pulled over in the car, watched it on our Ipad and it said New York is moving forward. We went into celebration. So this is all new, we're not asking for the petition letter anymore because it's statewide mandated so you can do this. Now we are going out and saying 'hire us.'

**Supervisor Dellisanti**: How many customers do you have in Westchester?

**Ed Carey**: About 200,000, maybe a little under.

**Javier Barrios**: 200,000. Just to be clear on Sustainable Westchester, we are one of the lead advisors to them. The customers are not our customers. Actually they put together this pilot, came to us for advice, a lot of contract documentation, a lot of implementation process we gave them. In fact we did it pro bono because we knew it was very important to the State and we wanted to make sure that this is going to be good for everyone.

Ed Carey: It was never done, so they came to us.

**Javier Barrios**: They had no experience so certainly they took advice from all of us and we were happy to give it and obviously it's been a good fit because they materialized about 12 percent savings over the utility. We held Supply of Forms which the Executive Directors came and organized for them would be most experienced CCA providers, CCA ESCOs in the county that we worked with. So I think we helped them with regard to speed of transaction, doing it at the appropriate time, and helping them move along. Customers I think it's close to 200,000.

Councilmember Irving: I think there really was sticker shock this past season.

**Ed Carey**: This winter was obviously very mild. In 2013-14-15 they were brutal. People who were on a fixed income, people buying their staples for their kitchen and home and all of a sudden they're getting their oil bill and then they're getting their electric bill saying 'how am I going to pay this, shut down half the house?'

### Draft 5/9/16 Approved 5/23/16

# TOWN BOARD WORK MEETING TOWN HALL, 3809 COUNTY ROUTE 51, HANNACROIX, NY 12087 April 25, 2016 - Page 8

**Councilmember Irving**: I understand you have the expertise, but you don't have a crystal ball with the world events about Peabody coal going bankrupt now, etc. One hundred fifty to two hundred dollars today, but it could be \$300-\$400 tomorrow. People have to be aware that it's a volatile market.

Javier Barrios: Potentially. The interesting thing and Ed touched upon this a little bit. As opposed to other States they are buying tranches. They're buying fixed prices. In New York, the utility carriers put all the risk on the consumer; there's no fixed rate. You can be one price, the next time you can be four times higher for the next month. So depending on your rate class, it fluctuates on a monthly and in some cases on a daily basis. So what you have right now you just take without question. People don't realize that. 'I'm with the utility, I just take whatever I get.' They don't think about it, they go to work. They never think that that's not a fixed cost in their budget. It's always a variable. I live in Long Island and my costs change every month. So people don't realize. Why not have a choice between your volatile tariff rate and a municipally-endorsed fixed rate. At least there's an option. We heard it from the PSC and they said that rate structure is never going to change in the near future. It's always going to be that way. The reason they like that, they like this form of buying, is that at least it gives them some of what the other States have. It gives the municipalities some power too. So you can leave it and go and still get a competitive offer, but at least you have that optionality.

**Ed Carey**: Two of the coldest winters you've had in 50 years, when the price of oil was up, everything was up. Now with natural gas, it's changed everything. Fracking, there's so much gas out on the market now, it's saturated. Basically on the production part in the energy world, gas is the cheapest commodity. It's cheaper than coal and it's a domestic product. We're not bringing this in from Africa, Russia, or the Middle East. Coal and gas are from here and we actually import a little bit of coal. Gas, we don't import anything, so now you're seeing it's basically so dramatically changed the world because the United States is the largest consumer, but we're telling these Middle East countries, Africa, Russia, we don't need that shipment of oil anymore. More than half of the homes in the United States are now going off of oil. You're not seeing fuel oil trucks all over the roads anymore. There's no need for them. You're using natural gas.

Ellie Alfeld: No we're not, we don't have anything natural gas here.

**Ed Carey**: What I'm saying in the United States.

Ellie Alfeld: We're talking New Baltimore.

**Javier Barrios**: Propane, fuel oil.

**Ed Carey**: That's why energy products are so cheap, that's why gasoline is cheap whereas natural gas is becoming the primary fuel for companies. The biggest consumers of natural gas are utilities. That's not going to be around forever. At one point that will escalate back again. When everyone unfortunately got used to paying \$4 gasoline and then we saw a dip under \$2. So the guy came out the booth and said 'I'll lock up your rate for \$1.75, you'll just sign that contract.' You know that in the back of your mind that will creep back up to \$2.50-\$3 rate. Anyone who's buying energy right now, it's a good deal. Take advantage of it.

**Javier Barrios**: The take away going forward is you now have the ability to grab your consumers' data and really do the analysis, do the feasibility study which we will do for you at obviously no cost and see where you are and at least you have some numbers to compare and say 'does this make sense for us, let's empower ourselves, let's have that vehicle in place and let GoodEnergy come, give us the raw data and model it to see if it makes sense to move forward with the program like Westchester.' We can certainly talk about any questions from Board Members anytime.

**Councilmember Ruso**: I have a few questions if I may ask. I just want to make sure I have the nuts and bolts of this. The Town Board does such a law, every resident of the Town will have this service automatically on their bill unless they say otherwise.

### Draft 5/9/16 Approved 5/23/16

# TOWN BOARD WORK MEETING TOWN HALL, 3809 COUNTY ROUTE 51, HANNACROIX, NY 12087 April 25, 2016 - Page 9

Javier Barrios: Or they're on an ESCO.

**Ed Carey**: Obviously, it's against the law for us or anyone to break any contract. So if they're on a contract, we are going to say they may want to come back, do not break that contract. Let it expire, then you can come back into the program, come into our program at the same price that everyone else is getting.

**Javier Barrios**: They would be automatically sifted out of the data.

Councilmember Ruso: Is this for residents only?

Javier Barrios: And small businesses.

Councilmember Ruso: What about municipal accounts.

**Javier Barrios**: If you're not on a contract, you would be eligible depending on what your rate class is.

Councilmember Ruso: Does your company produce anything?

**Javier Barrios**: No we don't, we're consultants.

Councilmember Ruso: How does this affect solar usage?

**Javier Barrios**: Solar users would continue operating at their net zero on their meters and there's no bill either way. They are off the grid essentially.

Councilmember Ruso: It won't affect solar users.

Ed Carey: No.

**Councilmember Ruso**: Is the fixed rate that you offer, is it ever higher than the rate that we would otherwise have?

**Javier Barrios**: Certainly if the market dips down and there's a drastic (unable to understand), there could be certain months that you're under, but what we like to do is to look at the overall term. You could have some months that are under is what we've seen, but certainly it fluctuates up; it's a very volatile market. So it's a situation where in most cases we see a break-even effect and this is only going by historical numbers. But the likelihood of the market being that we're probably adjusted for inflation at the lowest prices for natural gas, which is the primary fuel of the electric generation, in about 18 years. So the likelihood of it going down is a lot less than the likelihood for it going up. It's all about market timing when you lock in the rates.

**Ed Carey**: Since we've been doing this out of the 60 months that we've been doing this in other states, how many times have we gone under, 1 or 2 months ever. It's Super Sandy, a hurricane, it's extremely, extremely rare.

**Javier Barrios**: Our numbers are pretty impressive when you compare in the first two years that we put the CCA together, obviously it's a different market. We brought back about \$100 million for our collective aggregation. So a lot of it is market timing and conditions that were there in Illinois when markets were drastically low, are very similar to what the markets are showing us right now in New York, a gluttony of natural gas, a ton of storage so it's a good time to (unable to understand) market timing

**Councilmember Ruso:** My last question, I want to make sure I heard correct and maybe you said it wrong and maybe I heard it wrong, we sit here, we have a negotiated rate that we talk to you folks about on behalf of the residents of New Baltimore. You are going to bid it out correct? Did you say that if the bids don't come in low enough, then you're not going to do it?

Ed Carey and Javier Barrios: You are not obligated.

# TOWN OF NEW BALTIMORE Draft 5/9/16 COUNTY OF GREENE Approved 5/23/16 TOWN BOARD WORK MEETING HALL, 3809 COUNTY ROUTE 51, HANNACROIX, NY 12087

### TOWN HALL, 3809 COUNTY ROUTE 51, HANNACROIX, NY 12087 April 25, 2016 - Page 10

**Councilmember Ruso**: I was thinking that you weren't going to be obligated. Let's say you give us a rate and you can't get a rate negotiated as well as what you're giving us.

**Ed Carey**: I feel very confident that we're going to come back to you with a discounted rate, but if it's like 2%, 3%, it's a waste of everybody's time. We will say maybe come back at another time, but I don't feel that way. I think we are going to get a good rate. But if the savings aren't too much, I understand that as an elected official, why would you go to your constituents and say 'I see the 2%,' it's a waste of time. We are going to come back hopefully we get a big number, but if it's a small percentage...

**Javier Barrios**: It also depends on certain market forces. There could be a potential weather forecast, live hurricanes, some other inside information we are going to provide you that might lend you to go for maybe a slightly higher savings above 2-3% and have some certainty for the notorious winter that we might have. Some of that gives you at least budget security, budget certainty. That's really important as well, that's the ultimate goal.

**Ed Carey**: Westchester we got between 10-13%, at least 12%. In the state of Illinois, we got at certain times 35%. They gave us a massive home run for these guys. Will we get something like that? I don't know, we're going to try our hardest.

**Councilmember Irving**: There's not any reason for anyone to feel uncomfortable with the opt-out option.

**Ed Carey**: If someone does not like it, there's no handcuffs. They can opt-out.

Councilmember Irving: At any time.

**Ed Carey**: At any time. I just want to be clear to everyone is they can-opt out at any time.

**Supervisor Dellisanti**: So what is our next step?

**County Legislator Linger**: Does this have any affect on a municipality if they wanted to enter into a power purchase agreement and do their own solar production later on?

**Ed Carey**: With the solar it's also going to be prorated. Most solar projects, I'm very environmentalism and sustainability, I think it's great, but I haven't seen any of these projects that are 100% on the grid. Javier is going to say if they're 100%, they don't qualify. They're off the grid, but even if they get 10% or 15%, whatever percentage they get, the other portion of that bill that they will be paying a utility, the 60% or whatever, it's prorated. So the 15% that they get for the solar, that's great, the other 60%, they'll get the discounted rate also, so it's a win-win for them.

**County Legislator Linger**: So it wouldn't preclude the municipality from entering into one of these if they wanted to set up their own solar farm.

Javier Barrios: What solar does essentially it talks about two components. If you're off the grid because you have your own power producing through the sun and essentially then potentially could be a prosumer where you could actually sell back into the grid. In that situation not only are you reducing your supply cost, which is what we focus on, but you're also reducing your delivery cost. So you're netting out to zero so that's the benefit of solar. Solar is a pure renewable source that gets you off the grid. We have to think about when you are doing solar, we have a lower rate. Certainly your payback becomes a lot longer to recoup any solar panels or equipment that you have to buy, but in this area you've kept pretty inexpensive power for the most part so if those paybacks for solar are a little bit longer here than let's say the downstate area where New York City is 30 cents per kilowatt hour. Here it's close to 8-12 cents so the payback obviously doubles or triples when you're talking about solar, but I think solar is more about being sustainable and off the grid, but it wouldn't preclude (unable to understand). I think it's a great option less pressure on the grid.

# TOWN OF NEW BALTIMORE Draft 5/9/16 COUNTY OF GREENE Approved 5/23/16 TOWN BOARD WORK MEETING TOWN HALL, 3809 COUNTY ROUTE 51, HANNACROIX, NY 12087 April 25, 2016 - Page 11

**Ellie Alfeld**: I just checked my bill for this month and I know for a fact when I got the bill half of it was for delivery charges, taxes it wasn't for the power. The power was cheap. It was all the add-ons afterward. I'm sorry I think that's what puts you in the poorhouse.

**Ed Carey**: We have no control of that.

**Ellie Alfeld**: No, but are you going to also be adding all of these add-ons too?

Ed Carey: No.

Ellie Alfeld: You're not.

**Ed Carey**: Energy is one of those complex, but it's not complex and people think utilities that you are going to take jobs away from National Grid. A utility is your identical; there's really no difference between a mailman. A utility is like if you left your purse accidentally and you went on a trip and you left your purse, you called up the restaurant, we have no problem and we'll return it back to you and they're very kind enough, they return it in a brown box. Brown box is called UPS. UPS, they ship it from the restaurant to your home. Does UPS own your purse, no. You do. UPS owns the box it was shipped in, but that's all the utilities. They pick up a and they bring it to d. They do not have control of the cost of power in that wire, you do. What does UPS have, they add taxes in every other state. What does the box cost in every other state, cardboard or whatever? The utility has layers and layers and layers and layers of charges, that's not going to change, that's a monopoly. They own the wires, they own the telephone poles, they own all the infrastructure. But what you have title of, you have the right to power inside of that wire. Right now basically they pick up the power, they deliver it to your home and wherever that rate is, that's a 100% pass-through to the customer. They do not make a dime on the generation; they only make it on the transportation and the delivery. They do not make it on the supply. You are not going after the transportation; you are only going after the supply.

**Ellie Alfeld**: One other comment I would like to make is I understand what they said about putting this little card in the Central Hudson bills or the electric bills or the telephone bill whatever. This Town is composed of more than a few older Americans and by that I'll go from 40 on up. We have very little youth, but we have mostly people older than 40. I'm concerned being a senior that a lot of the people that are seniors will see this like I would do most times and say in the burn barrel it goes.

**Councilmember VanEtten**: I don't think just seniors, I think a lot of people would. I mean I do that when stuff comes, I toss it.

**Ellie Alfeld**: So what I'm saying is before the Town Board would think to sign on, and I'm not saying whether you should or shouldn't, but I think if there's any way possible to have an invitational open to the public here just as the Board and tell people about optingin and opting-out. If I'm 80 years old, which isn't that far off, I'm not going to understand half of what they're saying to me.

Javier Barrios: That's actually a perfect question. We might have ended the meeting without me saying this so thank you. In the Order itself and by pressure from experienced consultants like GoodEnergy, the Public Service Commission has put together a public hearing and a notice for two weeks for that public hearing so it's mandated by the Order, you have to have a public hearing. This is down the road. I didn't really want to get into specifics, but certainly that is one of the things. And that's what we learned from the other states. In other states, there's public hearings and in some cases there's mandatory advertisement. What we're going to do is put a model of some of those mandatory rules and basically implement that outreach here so there's thorough communication. That's what I said before, the outreach program is very critical.

Ellie Alfeld: When you say outreach, describe outreach.

### Draft 5/9/16 Approved 5/23/16

# TOWN BOARD WORK MEETING TOWN HALL, 3809 COUNTY ROUTE 51, HANNACROIX, NY 12087 April 25, 2016 - Page 12

Javier Barrios: A Town Hall meeting.

Ellie Alfeld: And that's it.

**Javier Barrios**: And education and marketing, advertisement in newspaper.

**Ellie Alfeld**: It's not knock on the doors like we came for the water and getting the grants for the sewer.

**Councilwoman VanEtten**: No, but you said you would put it in the newspaper. Maybe we could put something on the website, cable.

**Javier Barrios**: No, the newspaper, radio, 30-second spots or minute spots on radio

Ellie Alfeld: I think cable would be better.

**Javier Barrios**: If you do go to our website we do have some testimonials from Mayors and we also have some commercials that we've produced for specific municipalities if you need us to use those commercials. We will probably create a generic commercial for the Greene County area. We usually do it for pockets of regions just to make it easy for people and that could be produced and reused. We definitely have that capability and production capability to create those commercials.

**Councilmember Ruso**: I think where Ellie may be going, for instance there's a seniors group that meets with frequency. Would you folks be part of that, go to those type of meetings?

**Javier Barrios**: We met with rotary clubs, senior groups, veterans. Whatever you feel that is necessary that we send a representative; it might not be me and Ed, but it could be.

Ed Carey: For me, I'm right in Windham.

**Javier Barrios:** If Ed wants to volunteer, certainly I can go.

**Ellie Alfeld**: Like when we have the church luncheon, we have a program. You know, that would be perfect.

**Councilmember VanEtten**: That would be an idea; they have a church luncheon that many of the seniors go.

**Ellie Alfeld**: Once a month we have an open lunch, but it's a variety of age group from very old to sometimes only 20 year-olds. But they're all usually residents or in outlying communities. We do put a program on every month.

**Javier Barrios**: I am going to share with you all these letters, outreach, community handouts, billboards, video, municipal web development. All of that is in here; there's samples of all of our experience. Just so you know that we are extremely thorough. What you guys choose as far as marketing or outreach or education, we have to get guidance from the municipal leaders to let us know what you feel comfortable with. But certainly we can hit all categories with regard to marketing outreach.

**Councilmember Ruso**: Are they any contingencies related to the other towns in Greene County if only 2-4-6 go for this? Forget about it New Baltimore.

**Javier Barrios:** I think you're fine on your own, but certainly the more the merrier. We had great feedback, I think we have some serious Towns that want to move forward. So I think we're there and if we need to move quicker with fewer, we can do that. And if we need to wait a little bit to just add more, what we'd like to do is just put a deadline together of the first tranch or the first bid where we can get at least maybe a dozen Towns; if we could get a dozen we would be very happy. We have our goals.

### Draft 5/9/16 Approved 5/23/16

# TOWN BOARD WORK MEETING TOWN HALL, 3809 COUNTY ROUTE 51, HANNACROIX, NY 12087 April 25, 2016 - Page 13

**Ed Carey**: We want to get certainly a number that would bring in these national companies. They're not going to look at 4 million kwh power; they just have no interest. If we had a number of 25, 50 million kwh, then we present it to them. Then they sharpen their pencils pretty tight. Again we want to come back to you with a significant savings. We're not going to come just to do a deal. I have no interest in that.

**Javier Barrios**: We're very active in Columbia County right now, obviously Hudson, Claverack, and several others. We're trying to build consensus in the neighboring counties as well because now you can do it across counties and you can do it in multiple utilities which is great because you can build that outreach a lot easier than having to be in one county.

**Supervisor Dellisanti**: Ed called me when you got the phone call yourself from the PSC. I could hear he was happy on the phone when we talked.

Ellie Alfeld: Can New Baltimore afford the consultants?

**Ed Carey**: In Westchester people were upset about that. The person that was charging the parade was the Mayor of Pleasantville saying this is the greatest thing. He got Mayor Roach from White Plains; they all come together and they formed this big bulk purchasing and they went out and they got a great rate; they have savings. I think it was great governing as a team. This is utility-driven; the rates will be different. You're not going to get the same rate as like the NYSEG rate and the National Grid rate. They're going to be different. They are currently different right now. In Westchester where predominately it's National Grid, that's the bulk of it.

Javier Barrios: Con Edison.

**Ed Carey**: Excuse me, Con Edison is the utility there. There's a portion of NYSEG. Con Edison, they did great. Right across the road is Dutchess County. They said we want to be part of that too. They said no it's only for the County. Well that's not fair; it's the same utility. You've got to talk to your elected officials; this is what it is. Now it's like you can pool with Hudson or the other Counties. Again it's you're helping yourself by joining these larger pools. They will drive down your pricing.

**Councilmember VanEtten**: So if there's only 2 or 3 towns in Greene County, we can join with Columbia County.

**Ed Carey**: If they're in the same utility. Because you're in National Grid territory, you can't join a ConEd pool. It's different requirements.

**Councilmember VanEtten**: Some of Albany County is Central Hudson.

**Ed Carey**: If they're on the same utility, there's no problems.

Javier Barrios: You are mainly...

Supervisor Dellisanti: Central Hudson.

**Javier Barrios**: So actually Central Hudson you can probably aggregate a lot with more of the downstate accounts, a little south. We will see the maps and how they work. In most cases Central Hudson is going to be more in the volume.

Supervisor Dellisanti: Thank you very much for coming in tonight.

**Ed Carey**: Thank you for your time; they were great questions.

Javier Barrios: We will follow with the Terms of Service.

### Draft 5/9/16 Approved 5/23/16

# TOWN BOARD WORK MEETING TOWN HALL, 3809 COUNTY ROUTE 51, HANNACROIX, NY 12087 April 25, 2016 - Page 14

### Town Clerk

3 Late Dog Licenses \$15, 4 Building Permits \$160, 3 CO Searches \$45, 7 Fishing Licenses \$8.84, 60 Dog Licensees \$408, 3 Replacement Tags \$6, 1 Park Rental \$25, 2 Minor Subdivisions \$60, 1 Certified Copy \$10, 90 Photocopies \$22.50, Recycle Fees \$4, Total State, County, Local Revenues \$991.50, \$76 to New York State Department of Agriculture and Markets for Spay/Neuter Program, \$151.16 to New York State Department of Environmental Conservation for Fishing Licenses, \$764.31 to Supervisor Dellisanti.

I received 2 new FOILS in March and both have been satisfied. The one remaining FOIL since January has been completed and I am awaiting review by the requestor following notification by letter dated April 1. In total 120 staff hours, and that's only staff hours and not mine, have been expended and an additional 1.75 hours with Tal Rappleyea, Esq., Attorney for the Town, to review all items collected. This will have an additional cost of approximately \$300 and a total cost of around \$1,882. I would also like to thank Marjorie and Diane for their assistance and teamwork in completing this monumental task.

I also attended a meeting of the Columbia-Greene Town Clerks Association in the Town of Stuyvesant. We talked about the upcoming New York State Town Clerks Association Conference and the events and sessions scheduled. I was one of three Town Clerks who would be first-time attendees.

#### **APPROVAL OF MINUTES**

A Motion to approve the April 11, 2016 Town Board Regular Meeting Minutes submitted by Town Clerk Finke was made by Supervisor Dellisanti seconded by Councilmember Ruso. The adoption of the foregoing Motion was duly put to a vote and the vote was as follows:

AYES: Dellisanti, Ruso, Irving, VanEtten

NAYS: ABSTAIN:

ABSENT: Briody

### Tax Collector

<u>Property/County Tax</u>: Second Notices will go out this week for anyone that owes this bill. <u>Sewer District # 1:</u> I am still collecting for January's payments. There is a 6% penalty added to these bills until April 30, After this due date a 8 % penalty will be added to the bill. <u>Water District #2:</u> Billing for the Water District has been sent out and I am receiving payments. This is the second Quarter billing and amount of this bill is higher than previous bill due to the Village of Coxsackie adding to the bill amount.

### Historian

Wrote the Foreward to Fran Degni's book on the Hamlet school. Visited with Charlotte VanSlyke, Bill Finke, and Dottie Backlund in preparation for writing the foreward, had a wonderful time and collected oral history.

### Agriculture

We are moving forward and I am investigating different things with agriculture in New Baltimore. I really still don't have anything to report. I think that in the future, probably at the next meeting, we will have something to come forward with.

### Ag Fest

It looks like AgFest is moving along as normal, no problems. There's a couple different events that are being planned this year. Pretty much if we have good weather, everything will be fine and we will have another successful AgFest for the Town.

### Animal Control

No Report

### Draft 5/9/16 Approved 5/23/16

# TOWN BOARD WORK MEETING TOWN HALL, 3809 COUNTY ROUTE 51, HANNACROIX, NY 12087 April 25, 2016 - Page 15

### Assessor

VALUATION TENTATIVE ROLL SCHEDULE 2016 The data files have not been submitted for the tentative tax roll yet. NYS is instituting a change in the STAR program. All towns are awaiting a script to enter into our software that will update our systems to their new protocol. Gordon has completed data collection. Gordon will be available for informal meetings with the tentative roll on the following days. These dates will also be published in the newspaper. Tuesday, May 3rd and the 10<sup>th</sup> from 9:00-1:00. Thursday, May 5<sup>th</sup>, 5-9 pm. Saturday May 7 from 9:00-1:00 pm in Coxsackie. All other dates are in New Baltimore. The Uniform Percentage of Value is now 76.25%, up from 76% for 2015. Grievance Day will be on Tuesday, May 24th. The BOAR will meet from 4:00-8:00 pm. EXEMPTION RENEWALS Listed below are the exemptions that were processed this year. Agricultural: Total exemptions 54, Disabled: Total exemptions 13, Forest: Total exemptions 8, Enhanced Star w/ Senior: Total exemptions 70, Enhanced Star: Total exemptions 271, Non-Profit: Total exemptions 14, Clergy: Total exemptions 5, Parsonage: Total exemptions 4, Solar & Wind: Total exemptions 17, Basic Star: Total exemptions 740, Veteran's Exemptions: War Vet: 50 Combat Vet: 47 Disabled Vet: 13, Cold War Vet: 18. Out of the above numbers for the veterans, the following live within the RCS School District. They will be receiving a new reduction on their school tax bills. War Vet: 36, Combat Vet: 27, Disabled Vet: 8, Cold War Vet: 0

### **Audit and Control**

**Councilmember Ruso**: I want to say now that the tax season is over and the Tax Collector and I have both finished our travels, we will be scheduling a date to close out her books for 2015.

### TOWN OF NEW BALTIMORE, COUNTY OF GREENE

### RESOLUTION 94-2016 APRIL 25, 2016

# RESOLUTION TO AUTHORIZE TOWN COUNCILMAN JEFFRY RUSO TO ATTEND THE ASSOCIATION OF TOWNS OF THE STATE OF NEW YORK 16<sup>TH</sup> ANNUAL FINANCE TRAINING SCHOOL

**WHEREAS** the Association of Towns of the State of New York has scheduled their 16<sup>th</sup> Annual Town Finance School for May 12 and 13, 2016 at the Gideon Putnam Hotel in Saratoga, New York.

**RESOLVED** that Town Councilman Jeff Ruso is authorized to attend said training at a cost of \$200.

Motion by Supervisor Dellisanti seconded by Councilmember VanEtten

AYES: Dellisanti, Ruso, Irving, VanEtten

NAYS: ABSTAIN:

ABSENT: Briody

### Buildings & Grounds/Recycling

2 Tires Up To & Include 16" Without Rim \$4, Total Income \$4. 60 Gallon Bags of Plastic (No Hard Plastic) 24, 55 Gallon Drums of Cans & Aluminum 6, 36 Bundles of Magazines & Phone Books, 54 Bags & Bundles of Newspaper, 6 Bags of Shredded Paper, 30 Boxes & Bundles of Cardboard

### **Building Inspector/Code Enforcement**

**Councilmember VanEtten**: We do have a resolution to cancel Verizon cell phone for the Code Enforcement Officer. He wants to use his own.

Draft 5/9/16 Approved 5/23/16

# TOWN BOARD WORK MEETING TOWN HALL, 3809 COUNTY ROUTE 51, HANNACROIX, NY 12087 April 25, 2016 - Page 16

#### TOWN OF NEW BALTIMORE, COUNTY OF GREENE

### RESOLUTION 95-2016 APRIL 25, 2016

### RESOLUTION TO CANCEL VERIZON CELL PHONE FOR THE CODE ENFORCEMENT OFFICER

**RESOLVED** the Verizon cell phone issued to the Code Enforcement Office is no longer needed and will be cancelled effective immediately.

Motion by Supervisor Dellisanti seconded by Councilmember Ruso

AYES: Dellisanti, Ruso, Irving, VanEtten

NAYS: ABSTAIN:

ABSENT: Briody

### Fire, EMS & Law Enforcement

**Supervisor Dellisanti**: In your packet tonight I have a request from our Emergency Management Officer Alan VanWormer who would like to put the Emergency Management information on a Facebook Page and I'd like to discuss that tonight and get your opinions and approval.

Councilmember VanEtten: And Town events also right?

Supervisor Dellisanti: And Town events, yes.

**Councilwoman VanEtten**: I think it's a good idea. I think it does include a lot of people that are on the Facebook. I'm not on Facebook. I'm looking at Pat (Linger) because I think he might know. Pat, can people ask questions? How would the questions be handled?

**County Legislator Linger**: Yes, I actually have one for my Legislative position. I limit strictly to legislative issues and I can reach anywhere from, depending on the issue that I bring up or somebody else brings up, I can reach up to 800 people in a matter of a day or a day-and-a-half, which is surprisingly.

**Councilmember VanEtten**: So then as long as the questions come back to the appropriate person if there are questions asked and aren't just left, I don't do Facebook.

Supervisor Dellisanti: I do Facebook.

**County Legislator Linger**: He would be able to take a question let's say off a Town page and forward it on to the Town Board or whoever the appropriate...

Councilperson VanEtten: Person is.

Councilperson Ruso: It would go right to their email.

**County Legislator Linger**: It would go right on the Facebook page actually normally. They could message it.

Councilwoman VanEtten: What if we don't have Facebook?

**County Legislator Linger**: That's what I mean, he could take that then because he's going to be responsible for administration of that page; then it would be his responsibility to say that this question has got to be directed to the Town Board and send it on.

**Councilmember Ruso**: Wouldn't we want a different one for Emergency and another one for just general? I don't know if I'd want to mix up Town events in the same one as Emergency because then it gets watered down.

### Draft 5/9/16 Approved 5/23/16

# TOWN BOARD WORK MEETING TOWN HALL, 3809 COUNTY ROUTE 51, HANNACROIX, NY 12087 April 25, 2016 - Page 17

**Town Clerk Finke**: I was going to do the Town events, but instead of doing one this week and one next month, we are just asking the question now. And it can also be for information only; it doesn't have to be a bantering back and forth.

**Councilman Ruso**: It would be two different accounts though or on the same one?

**Town Clerk Finke**: Two different ones.

County Legislator Linger: You can reach a lot of people very quickly.

**Councilmember VanEtten**: So it just could be for information not necessarily for getting questions?

**Councilmember Irving**: It's a useful tool I think, but again there ought to be some consideration for seniors. A lot of seniors don't use Facebook. If there's something that we could think about.

**Supervisor Dellisanti**: This is just going to be another tool.

**Councilmember VanEtten**: Just another added on; we're not taking anything away in favor of this.

**Ellie Alfeld**: The Calendar works well for seniors because they can just click on the date and it tells you what's going on. If you have a computer.

Motion by Supervisor Dellisanti seconded by Councilmember VanEtten to allow our Emergency Management Officer, Alan VanWormer, to set up a Facebook page for that purpose and do a separate page for Town events as well.

AYES: Dellisanti, Ruso, Irving, VanEtten

NAYS: ABSTAIN:

ABSENT: Briody

### Grants/Promotions/Economic Development

**Councilmember VanEtten**: We just got the Grant application to Pat (Linger) and hopefully we'll be hearing soon for the money for the Youth Program and soon we'll be filing one out, we will have to discuss that in a Veterans meeting.

Councilmember Ruso: We finished that last week was it, a week ago, two weeks ago?

Councilmember VanEtten: It was last week.

### Greene County Planning Board

I attended my first County Planning Board Meeting on Wednesday, April 20, 2016. Several properties were proposed to consider. 1. Town of Catskill, Property on Rt 23B, Leeds, Change from an existing Commercial Property to residential resulting in two residential single family dwellings. Approval was granted. 2. Town of Coxsackie, Property on Rt 9W, Area variances/Site Plan/Special Use Permit regarding Stewart's Shop. Project includes removal of existing Stewart's with replacement of larger, modern facility. Removal of additional structure know as Marco's. Two parcels combined to include building and 25 parking spaces and extensively landscaped. Approval was granted. 3. Town of Athens, Schoharie Turnpike. Northeast Treaters (treatment facility of pressure treated lumber) has applied to have 19 acres owned by it in Rural Residential District re-zoned to Light Industrial-2. There are 32.9 acres owned in total by Northeast Treaters. The Town supports the reasoning and believes it will help retain and grow a company that provides employment to residents and benefits the Town's tax base. Approval granted. 4. Town of Cairo, The Town Board is establishing a twelve month moratorium on permits for solar array farms. Landowners have been approached and Town has no local regulation for the siting, approval and construction of solar array farms. The moratorium will give the Town time to study the issue and enact appropriate solar farm regulations. Our Board questioned the moratorium as currently worded as it appears to include more than just solar farms. Approval was granted... however, I voted

### Draft 5/9/16 Approved 5/23/16

# TOWN BOARD WORK MEETING TOWN HALL, 3809 COUNTY ROUTE 51, HANNACROIX, NY 12087 April 25, 2016 - Page 18

no as I believe a twelve month moratorium is too long. 5. Town of Prattsville, Washington Street, northeast of Prattsville. Site plan for construction of a new flood-safe neighborhood called the Mews. The project will create a 5,400 sq. ft regional healthcare facility, including 44 senior housing apartments, 16 townhouse units on 7.8 acres, all part of 46 acres owned by the Town. Approval granted. 6. Town of Catskill, S. Jefferson Avenue, Area variance for subdivision of Columbia Hospital Property into 2 lots. Approval granted.

### Highway

Highway Report March 28 to April 18, 2016: Replaced bearing on road sander, Looked at used cabs for 96 International, Worked on shoulders on Mount Misery, Hauled item #4 from Peckham, Hauled in slope stone from Peckham, Removed damaged cab from 1996 International, Removed beaver dams from culvert pipe on West Deans Mill Road, Picked up limbs and debris from parks, Monday April 4 snow, plowed and sanded all roads, Replaced broken manhole cover on Mill Street, Had to have 2013 International towed to Ben Funk's, died on the road, Under warranty, Cut tree limbs along roads, Washed and greased all trucks, Replaced stop sign at 9W and Taylor Road, Opened parks each morning, Put up road closed signs on Saw Mill Road tree across road with wires, Cleaned up dirt on lawn at Town Hall, Cleaned up along roads from winter plowing, Graded and cleaned ditches on Haas Hill Road, Cut down large dead tree on West Deans Mill Road, Replaced 48"x 40' culvert pipe on Staco Road, Picked up sweeper from Carver, Picked up used cab for 1996 International.

**Town Roadside Clean-Up Days**: April 29, 30, May 1 and May 6, 7, 8. The Town Clerk's Office will be distributing orange bags to interested persons and they can register the portion of the road that is being cleaned. Sign-up sheets are also available at the Town Recycling Center Wednesday and Saturday from 8 AM-12 PM. Securely tied orange bags are to be left at the side of the road and will be picked up on Monday, May 2<sup>nd</sup> and Monday, May 9<sup>th</sup> by the Town Highway Department. Any questions can be directed to the Town Clerk at 756-6671, Ext. 5.

**Letter from George Amedore** that the Highway Department will be receiving additional CHIPS money of \$32,469.61 under the Pave NY Program. And we thank Senator Amedore for that.

As our County Legislator stated earlier, Greene County is having a **Household Hazardous Waste Collection Day** June 18 from 8 AM-12 PM at the Greene County Highway Department.

### TOWN OF NEW BALTIMORE, COUNTY OF GREENE

### RESOLUTION 96-2016 APRIL 25, 2016

### RESOLUTION TO TRANSFER FUNDS BETWEEN HIGHWAY FUND ACCOUNTS

**WHEREAS** the purchase of a used plow truck was necessitated by the breakdown of the Town's 1980 Oshkosh, and

**WHEREAS** that purchase required that \$26,500 be extended for the purchase of said used plow truck.

**RESOLVED** that \$26,500 be transferred from Highway Department Account DA51104 (General Repair) to Highway Department Account DA51302 (Machinery Equipment).

Motion by Supervisor Dellisanti seconded by Councilmember Ruso

AYES: Dellisanti, Ruso, Irving, VanEtten

NAYS: ABSTAIN:

ABSENT: Briody

### Draft 5/9/16 Approved 5/23/16

# TOWN BOARD WORK MEETING TOWN HALL, 3809 COUNTY ROUTE 51, HANNACROIX, NY 12087 April 25, 2016 - Page 19

Letter from Patrice Kuzniak, Having considered the forecast for Saturday, April 9<sup>th</sup> it was decided to postpone the 1st trail cleaning day of the year by 1 week, to **Saturday**, **April 16<sup>th</sup>**, **parking lot**, **9 AM**. I hate asking people to change plans on such short notice, but we hope more clement conditions will make gathering more thoroughly enjoyable.

They are picking up litter on Route 144, the parking area lots, bags will be provided. We have some photos that were taken also of what took place on that day. I'll pass this around so you can take a look. We installed some water bars up the Irving Trail.

**Supervisor Dellisanti**: It was very nice that they took care of this; it's always good to have volunteers.

#### Insurance

No Report

#### Personnel

**Councilmember Ruso**: We have a resolution to amend the Handbook. A covering point is to extend the amount of time the employees can accumulate to be consistent with the amount of time generally provided to an FMLA if they so accumulate that amount. That part is up to them.

### TOWN OF NEW BALTIMORE, COUNTY OF GREENE

### RESOLUTION 97-2016 APRIL 25, 2016

### RESOLUTION TO AMEND THE TOWN EMPLOYEE HANDBOOK REGARDING CARRYOVER OF SICK TIME

*WHEREAS* the Town Board of the Town of New Baltimore adopted an Employee Handbook on November 24, 2014, and

**WHEREAS** Town employees have requested that consideration be given for their judicial use of sick time during their tenure, and thus the maximum amount of time they can accrue be increased.

**WHEREAS** the Town Board recognizes that extended illnesses can occur and that an FMLA leave of absence is currently defined as being 12 weeks by Federal Law and Town Resolution.

**RESOLVED** that the Town of New Baltimore Employee Handbook is hereby amended to include the following language that extends the maximum level of sick time accrual and carryover from 5 weeks to 12 weeks.

Motion by Councilmember Ruso seconded by Supervisor Dellisanti

AYES: Dellisanti, Ruso, Irving, VanEtten

NAYS: ABSTAIN:

ABSENT: Briody

#### Planning Board

The Planning Board met on April 14, 2016, with Vice Chair Ann Marie Vadney presiding due to the absence of Chair Kathy Rundberg. The following business transacted: Public Hearing was held on the Lauren Hallock Minor Subdivision Application for the two-lot subdivision of his property located at 3797 County Route 51. In the Regular Monthly Meeting that followed: Approved the Hallock Minor Subdivision Application. The Board welcomed CEO Steve Mantor who has replaced CEO Pebler who retired at the end of March. Held a brief discussion on the sample legislation the Town Board received from the Attorney for the Town regarding the regulation and approval standards for solar collection systems. Discussion will be continued at the May meeting.

### Draft 5/9/16 Approved 5/23/16

# TOWN BOARD WORK MEETING TOWN HALL, 3809 COUNTY ROUTE 51, HANNACROIX, NY 12087 April 25, 2016 - Page 20

### **Zoning Board of Appeals**

The Zoning Board of Appeals did not meet on April 6, 2016, since there were no applications to come before the Board.

### **Seniors**

**Councilwoman VanEtten**: I got this packet today, but unfortunately the Seniors meeting is after the 6<sup>th</sup> Annual Seniors Day at the Catskill Point (to Ellie Alfeld) if you want to get the word out there. The menu is hot dogs, beans, sauerkraut, and broccoli salad. The next Seniors is on May 25 at 1 PM.

**Supervisor Dellisanti**: Do you have a date for the picnic?

Councilwoman VanEtten: It's on the Agenda, June 15, 2016.

Technology/Website

### TOWN OF NEW BALTIMORE, COUNTY OF GREENE

### RESOLUTION 98-2016 APRIL 25, 2016

### RESOLUTION TO AUTHORIZE THE SUPERVISOR TO SIGN AN AGREEMENT FOR IT SERVICES

**WHEREAS** Councilman Briody contacted three IT Specialists and has received two quotes.

**RESOLVED** that the Town Supervisor is authorized to sign Agreement with Intelligent Technology Services, Inc. for IT Services until December 31, 2016.

Motion by CouncilmemberVanEtten seconded by Councilmember Irving

AYES: Dellisanti, Ruso, Irving, VanEtten

NAYS: ABSTAIN:

ABSENT: Briody

**Supervisor Dellisanti**: I will sign that this evening.

### Town Courts

In March, Court fees were \$17,820.75 of which \$10,584 was sent to the State Comptroller and the Town retained \$7,236.75. Justice Farrell \$10,440 Justice Davis \$7,380.75

### **Veterans and Memorials**

We had a meeting last week and we discussed the picnic and are starting to make plans for it and get a date. We are thinking the 3rd or 4th week of August.

**Supervisor Dellisanti**: Also I understand that you've been taking to Dan LaMora from the Legion.

Councilmember VanEtten: Right, for the grant.

**Supervisor Dellisanti**: To put in for the grant to the County as well.

Councilmember VanEtten: Dan and I have to sit down and do that.

**Supervisor Dellisanti**: That would be great.

Councilmember Ruso: If you need a hand I will be glad to help you.

### Draft 5/9/16 Approved 5/23/16

# TOWN BOARD WORK MEETING TOWN HALL, 3809 COUNTY ROUTE 51, HANNACROIX, NY 12087 April 25, 2016 - Page 21

### Wastewater Treatment

**Councilmember Irving**: I made a couple visits to the Wastewater Treatment Plant, we replaced the electric motor down there. We had our annual inspection; there were a couple of things that were cleared up. We are looking to update the DEC...

Supervisor Dellisanti: Computer system.

Councilmember Irving: Computer system. I believe that with Intelligent Solutions.

**Supervisor Dellisanti**: Scott will be talking to them.

### TOWN OF NEW BALTIMORE, COUNTY OF GREENE

### RESOLUTION 99-2016 APRIL 25, 2016

# RESOLUTION TO AUTHORIZE ATTENDANCE OF PART-TIME WASTEWATER TREATMENT PLANT OPERATOR AT THE NEW YORK RURAL WATER ASSOCIATOIN TECHNICAL CONFERENCE

**RESOLVED,** that the Town Board does hereby authorize Part-Time Wastewater Treatment Plant Operator Jim Polverelli to attend the New York Rural Water Association Technical Conference to be held at the Lake Placid Conference Center in Lake Placid, New York from May 16-19, 2016 and authorizes expenses for registration, lodging and mileage. Said conference offers opportunities to receive continuing education credits toward renewing the Part-Time Wastewater Treatment Plan Operator's license.

Motion by Supervisor Dellisanti seconded by Councilmember VanEtten

AYES: Dellisanti, Ruso, Irving, VanEtten

NAYS: ABSTAIN:

ABSENT: Briody

### Youth, Parks and Recreation

**Councilmember VanEtten**: We are pretty much together for the Park Program and we met with the Friends and that's going well too.

#### Public Comment

County Legislator Linger: Let me add. Did you get copies of the Old Schoolhouse down in the hamlet? That was mentioned in the Historian's Report. She has a whole book that is going to be on display about the Old Schoolhouse in the hamlet. That's going to be on display at the Church from May 21-June 19. It will be Tuesdays and Saturdays and Thursdays and Sundays. I will send the flyers to you. It's a very interesting synopsis that she's put together.

Supervisor Dellisanti: Very good, thanks.

### Community Events

- April 27, 2016 Comprehensive Plan Meeting at 7 PM
- Townwide Roadside Cleanup Days April 30-May 1 and May 6-8. Sign up in the Town Clerk's Office or the Recycling Center
- May 4, 2016 Zoning Board of Appeals Meeting at 7:30 PM if Needed
- May 9, 2016 Town Board Regular Meeting at 7 PM
- May 12, 2016 Planning Board Meeting at 7 PM
- May 19, 2016 Veterans Committee at 10 AM
- May 19, 2016 Friends of New Baltimore Recreation at 7 PM
- May 23, 2016 Town Board Work Meeting at 7 PM
- May 25, 2016 Comprehensive Plan Committee at 7 PM
- May 25, 2016 Seniors Committee at 1 PM

Draft 5/9/16 Approved 5/23/16

# TOWN BOARD WORK MEETING TOWN HALL, 3809 COUNTY ROUTE 51, HANNACROIX, NY 12087 April 25, 2016 - Page 22

- June 4-5, 2016 AgFest at VanEtten Farm
- June 15, 2016 Senior Committee Picnic at District 2 Park at Noon

### Audit of Claims

### TOWN OF NEW BALTIMORE, COUNTY OF GREENE

### RESOLUTION 100-2016 APRIL 25, 2016

#### RESOLUTION TO AUTHORIZE SUPERVISOR TO PAY AUDITED CLAIMS

**WHEREAS** the Town Clerk has presented claims to the Town Board for audit and review, and

WHEREAS the Town Board has audited claims 2016b-04-01 to 2016b-04-38, it is

**RESOLVED** that the Supervisor is hereby authorized to pay claims 2016b-04-01 to 2016b-04-38.

**BE IT FURTHER RESOLVED** that the Town Clerk will prepare an abstract and hold it for public review until May 31, 2016.

Motion by Supervisor Dellisanti seconded by Councilmember VanEtten

AYES: Dellisanti, Ruso, Irving, VanEtten

NAYS: ABSTAIN:

ABSENT: Briody

General \$24,084.61, Highway \$14,155.28, Sewer 1 \$632.18, Sewer 2 \$226.10, Water 2 \$4,737.83, Water 3 \$142.63, Total \$43,978.63

### Adjournment

**Supervisor Dellisanti**: Any other business to come before the Board this evening? Hearing none, I'll entertain a Motion to Adjourn.

Motion was made by Councilmember VanEtten seconded by Councilmember Ruso to adjourn the meeting at 8:36 PM.

AYES: Dellisanti, Ruso, Irving, VanEtten

NAYS: ABSTAIN:

ABSENT: Briody

Supervisor Dellisanti: Thank you all for coming.

Respectfully Submitted,

Barbara M. Finke Town Clerk